

One Qualitative Predictor

Most material from *Probability and Statistics with R, Second Edition*

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Qualitative Predictors

The simplest situation where dummy variables might be used in a regression model is when the qualitative predictor has only two levels. The regression model for a single quantitative predictor (x_1) and a dummy variable (D_1) is written

$$Y = \beta_0 + \beta_1 x_1 + \beta_2 D_1 + \beta_3 x_1 D_1 + \varepsilon \quad (1)$$

where

$$D_1 = \begin{cases} 0 & \text{for the first level} \\ 1 & \text{for the second level.} \end{cases}$$

The model above when D_1 has two levels will yield one of four possible scenarios, as shown in Figure 1. This type of model requires the user to answer three **basic questions**:

- Are the lines the same?
- Are the slopes the same?
- Are the intercepts the same?

To address whether the lines are the same, the null hypothesis $H_0 : \beta_2 = \beta_3 = 0$ must be tested. One way to perform the test is to use the general linear test statistic based on the full model and the reduced model $Y = \beta_0 + \beta_1 x_1 + \varepsilon$. If the null hypothesis is not rejected, the interpretation is that there is one line present (the intercept and the slope are the same for both levels of the dummy variable). This is the case for graph I of Figure 1. If the null hypothesis is rejected, either the slopes, the intercepts, or possibly both the slope and the intercept are different for the different levels of the dummy variable, as seen in graphs II, III, and IV of Figure 1, respectively.

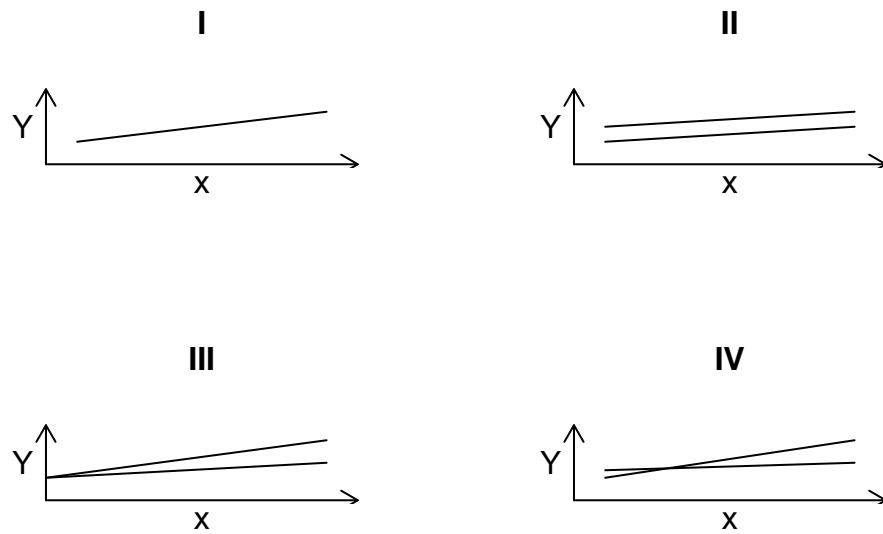


Figure 1: Four possible results for a single dummy variable with two levels. Graph I has the intercept and the slope the same for both levels of the dummy variable. Graph II has the two lines with the same slope, but different intercepts. Graph III shows the two fitted lines with the same intercept but different slopes. Graph IV shows the two lines with different intercepts and different slopes.

To answer whether the slopes are the same, the null hypothesis $H_0 : \beta_3 = 0$ must be tested. If the null hypothesis is not rejected, the two lines have the same slope, but different intercepts, as shown in graph II of Figure 1. The two parallel lines that result when $\beta_3 = 0$ are

$$Y = \beta_0 + \beta_1 x_1 + \varepsilon \text{ for } (D_1 = 0) \quad \text{and} \quad Y = (\beta_0 + \beta_2) + \beta_1 x_1 + \varepsilon \text{ for } (D_1 = 1).$$

When $H_0 : \beta_3 = 0$ is rejected, one concludes that the two fitted lines are not parallel as in graphs III and IV of Figure 1.

To answer whether the intercepts are the same, the null hypothesis $H_0 : \beta_2 = 0$ for the full model must be tested. The reduced model for this test is $Y = \beta_0 + \beta_1 x_1 + \beta_3 x_1 D_1 + \varepsilon$. If the null hypothesis is not rejected, the two fitted lines have the same intercept but different slopes:

$$Y = \beta_0 + \beta_1 x_1 + \varepsilon \text{ for } (D_1 = 0) \quad \text{and} \quad Y = \beta_0 + (\beta_1 + \beta_3)x_1 + \varepsilon \text{ for } (D_1 = 1).$$

Graph III of Figure 1 represents this situation. If the null hypothesis is rejected, one concludes that the two lines have different intercepts, as in graphs II and IV of Figure 1.

Example

Suppose a realtor wants to model the appraised price of an apartment as a function of the predictors living area (in m^2) and the presence or absence of elevators. Consider the data frame `VIT2005`, which contains data about apartments in Vitoria, Spain, including `totalprice`, `area`, and `elevator`, which are the appraised apartment value in Euros, living space in square meters, and the absence or presence of at least one elevator in the building, respectively. The realtor first wants to know if there is any relationship between appraised price (Y) and living area (x_1). Next, the realtor wants to know how adding a dummy variable for whether or not an elevator is present changes the relationship: Are the lines the same? Are the slopes the same? Are the intercepts the same?

Solution (is there a relationship between `totalprice` and `area`?):

R Code

```
library(tidyverse)
library(PASWR2)
VIT2005 <- VIT2005 %>%
  mutate(elevator = factor(elevator, labels = c("No", "Yes")))
mod_simple <- lm(totalprice ~ area, data = VIT2005)
summary(mod_simple)
```

Call:

```
lm(formula = totalprice ~ area, data = VIT2005)
```

Residuals:

| Min | 1Q | Median | 3Q | Max |
|---------|--------|--------|-------|--------|
| -156126 | -21564 | -2155 | 19493 | 120674 |

Coefficients:

| | Estimate | Std. Error | t value | Pr(> t) | |
|-------------|----------|------------|---------|----------|-----|
| (Intercept) | 40822.4 | 12170.1 | 3.354 | 0.00094 | *** |
| area | 2704.8 | 133.6 | 20.243 | < 2e-16 | *** |

Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1

Residual standard error: 40810 on 216 degrees of freedom

Multiple R-squared: 0.6548, Adjusted R-squared: 0.6532

F-statistic: 409.8 on 1 and 216 DF, p-value: < 2.2e-16

```
library(moderndiver)
get_regression_table(mod_simple)
```

A tibble: 2 x 7

| term | estimate | std_error | statistic | p_value | lower_ci | upper_ci |
|-------------|----------|-----------|-----------|---------|----------|----------|
| <chr> | <dbl> | <dbl> | <dbl> | <dbl> | <dbl> | <dbl> |
| 1 intercept | 40822. | 12170. | 3.35 | 0.001 | 16835. | 64810. |
| 2 area | 2705. | 134. | 20.2 | 0 | 2441. | 2968. |

```
ggplot(data = VIT2005, aes(x = area, y = totalprice)) +
  geom_point() +
  theme_bw() +
  geom_smooth(method = "lm", se = FALSE)
```

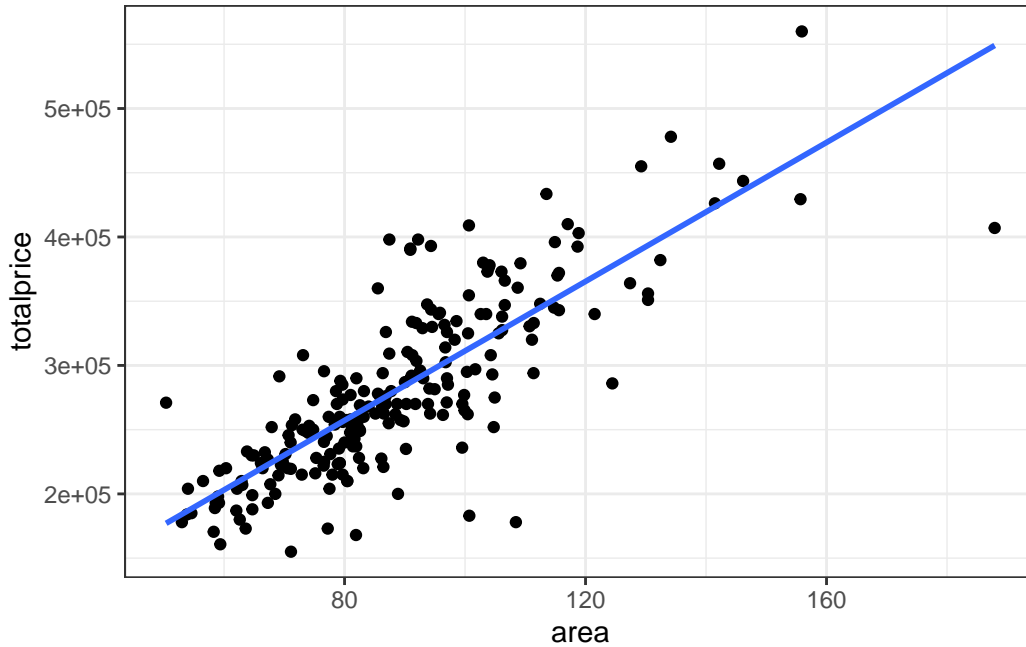


Figure 2: Scatterplot of totalprice versus area with the fitted regression line superimposed from mod_simple

A linear regression model of the form

$$Y = \beta_0 + \beta_1 x_1 + \varepsilon \quad (2)$$

is fit yielding

$$\widehat{Y}_i = 4.0822416 \times 10^4 + 2704.7510279 x_{i1}$$

and a scatterplot of totalprice versus area with the fitted regression line superimposed over the scatterplot is shown in Figure 2.

Based on Figure 2, there appears to be a linear relationship between appraised price and living area. Further, this relationship is statistically significant, as the p-value for testing $H_0 : \beta_1 = 0$ versus $H_1 : \beta_1 \neq 0$ is less than 2×10^{-16} .

Solution (does adding a dummy variable (elevator) change the relationship?):

The regression model including the dummy variable for `elevator` is written

$$Y = \beta_0 + \beta_1 x_1 + \beta_2 D_1 + \beta_3 x_1 D_1 + \varepsilon \quad (3)$$

where

$$D_1 = \begin{cases} 0 & \text{when a building has no elevators} \\ 1 & \text{when a building has at least one elevator.} \end{cases}$$

To determine if the lines are the same (which means that the linear relationship between appraised price and living area is the same for apartments with and without elevators), the hypotheses are

$$H_0 : \beta_2 = \beta_3 = 0 \text{ versus } H_1 : \text{at least one } \beta_i \neq 0 \text{ for } i = 2, 3.$$

R Code

```
mod_full <- lm(totalprice ~ area + elevator + area:elevator, data = VIT2005)
anova(mod_simple, mod_full) # compare models
```

Analysis of Variance Table

```
Model 1: totalprice ~ area
Model 2: totalprice ~ area + elevator + area:elevator
  Res.Df    RSS Df Sum of Sq    F    Pr(>F)
1     216 3.5970e+11
2     214 3.0267e+11  2  5.704e+10 20.165 9.478e-09 ***
---
Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

In this problem, one may conclude that at least one of β_2 and β_3 is not zero since the p-value = 9.4780144×10^{-9} . In other words, the lines have either different intercepts, different slopes, or different intercepts and slopes.

To see if the lines have the same slopes (which means that the presence of an elevator adds constant value over all possible living areas), the hypotheses are

$$H_0 : \beta_3 = 0 \text{ versus } H_1 : \beta_3 \neq 0.$$

R Code

```
anova(mod_full)
```

Analysis of Variance Table

Response: totalprice

| | Df | Sum Sq | Mean Sq | F value | Pr(>F) |
|---------------|-----|------------|------------|----------|---------------|
| area | 1 | 6.8239e+11 | 6.8239e+11 | 482.4846 | < 2.2e-16 *** |
| elevator | 1 | 4.5308e+10 | 4.5308e+10 | 32.0352 | 4.83e-08 *** |
| area:elevator | 1 | 1.1732e+10 | 1.1732e+10 | 8.2949 | 0.00438 ** |
| Residuals | 214 | 3.0267e+11 | 1.4143e+09 | | |

Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1

Based on the p-value = 0.0043797, it may be concluded that $\beta_3 \neq 0$, which implies that the lines are not parallel.

To test for equal intercepts (which means that appraised price with and without elevators starts at the same value), the hypotheses to be evaluated are

$$H_0 : \beta_2 = 0 \text{ versus } H_1 : \beta_2 \neq 0.$$

R Code

```
mod_full <- lm(totalprice ~ area + elevator + area:elevator, data = VIT2005)
mod_inter <- lm(totalprice ~ area + area:elevator, data = VIT2005)
anova(mod_inter, mod_full) # compare models
```

Analysis of Variance Table

Model 1: totalprice ~ area + area:elevator

Model 2: totalprice ~ area + elevator + area:elevator

| | Res.Df | RSS | Df | Sum of Sq | F | Pr(>F) |
|---|--------|------------|----|------------|--------|--------|
| 1 | 215 | 3.0624e+11 | | | | |
| 2 | 214 | 3.0267e+11 | 1 | 3576497188 | 2.5288 | 0.1133 |

Since the p-value for testing the null hypothesis is 0.1132635, one fails to reject H_0 and should conclude that the two lines have the same intercept but different slopes.

R Code

```
summary(mod_inter)
```

Call:

```
lm(formula = totalprice ~ area + area:elevator, data = VIT2005)
```

Residuals:

| Min | 1Q | Median | 3Q | Max |
|---------|--------|--------|-------|--------|
| -125093 | -21762 | -2201 | 18117 | 112252 |

Coefficients:

| | Estimate | Std. Error | t value | Pr(> t) |
|------------------|----------|------------|---------|--------------|
| (Intercept) | 71352.08 | 12309.18 | 5.797 | 2.39e-08 *** |
| area | 1897.94 | 180.59 | 10.510 | < 2e-16 *** |
| area:elevatorYes | 553.99 | 90.42 | 6.127 | 4.23e-09 *** |

Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1

Residual standard error: 37740 on 215 degrees of freedom

Multiple R-squared: 0.7061, Adjusted R-squared: 0.7034

F-statistic: 258.3 on 2 and 215 DF, p-value: < 2.2e-16

```
coef(mod_inter)
```

| (Intercept) | area | area:elevatorYes |
|-------------|-----------|------------------|
| 71352.0844 | 1897.9368 | 553.9856 |

```
b0 <- coef(mod_inter)[1]
b1NO <- coef(mod_inter)[2]
b1YES <- coef(mod_inter)[2] + coef(mod_inter)[3]
c(b0, b1NO, b1YES)
```

| (Intercept) | area | area |
|-------------|----------|----------|
| 71352.084 | 1897.937 | 2451.922 |

The fitted model is $\widehat{Y}_i = 7.1352084 \times 10^4 + 1897.9368262x_{i1} + 553.9856453x_{i1}D_{i1}$, and the fitted regression lines for the two values of D_1 are shown in Figure 3. The fitted model using the same intercept with different slopes has an R_a^2 of 0.7033949, a modest improvement over the model without the variable `elevator`, which had an R_a^2 value of 0.6532269.


```

ggplot(data = VIT2005, aes(x = area, y = totalprice, color = elevator)) +
  geom_point(alpha = 0.5) +
  theme_bw() +
  geom_abline(intercept = b0, slope = b1NO, color = "red") +
  geom_abline(intercept = b0, slope = b1YES, color = "blue") +
  scale_color_manual(values = c("red", "blue")) +
  xlim(10, 200) +
  ylim(50000, 500000) +
  labs(x = "Living Area is Square Meters",
       y = "Appraised Price in Euros")

```

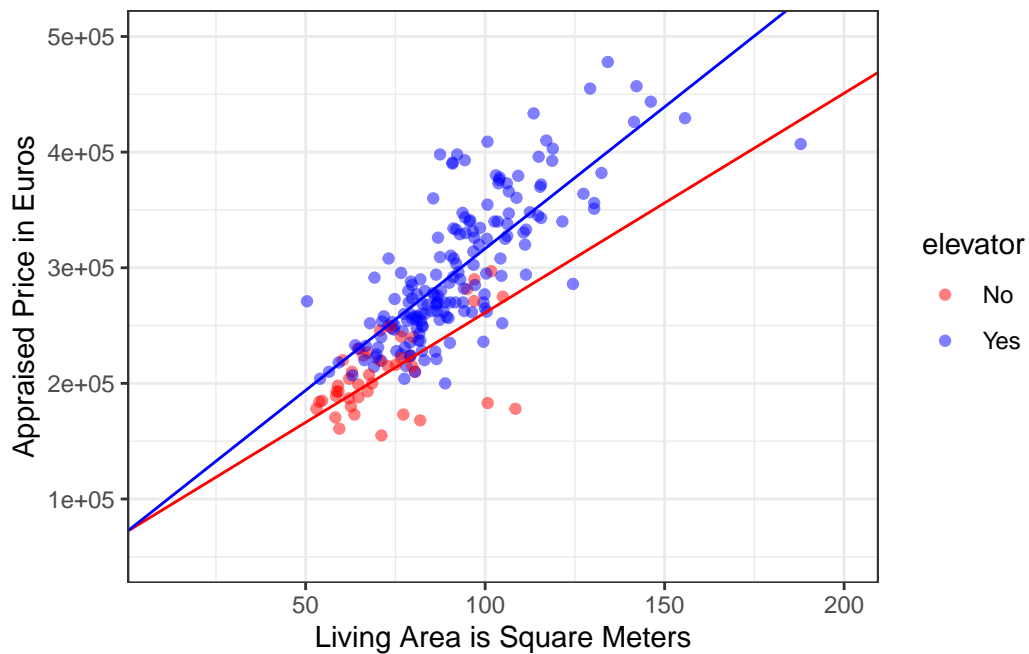
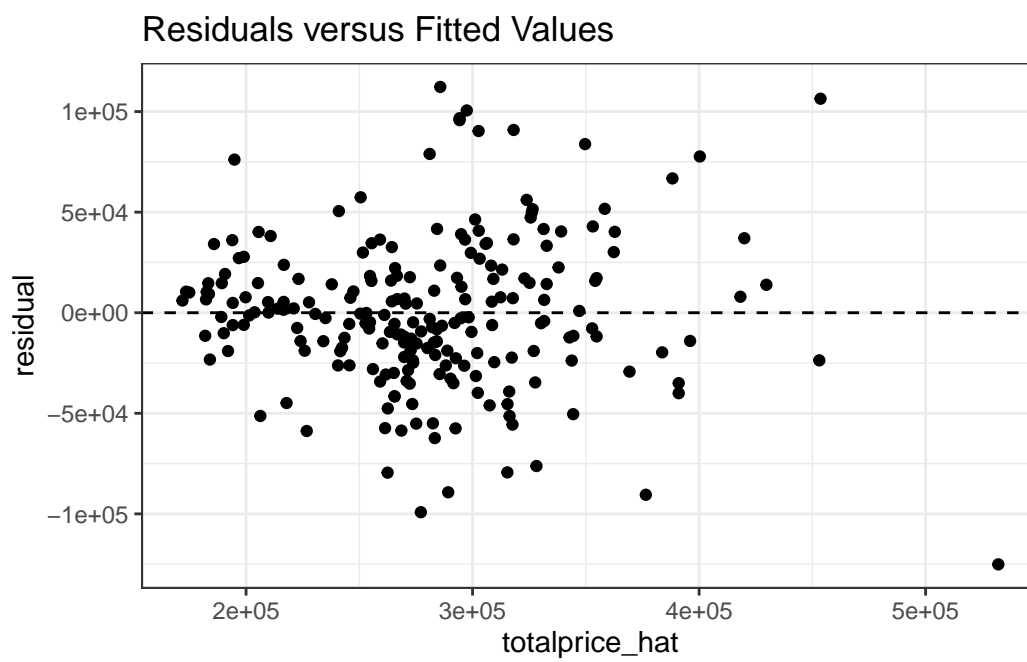


Figure 3: Fitted regression lines for mod_inter

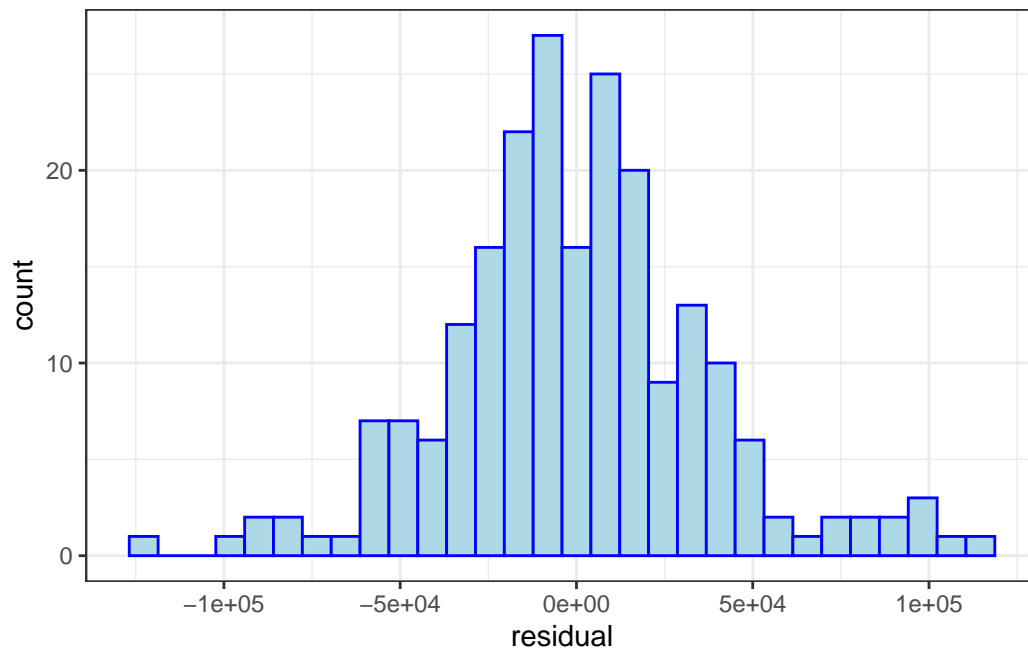
Diagnostics

R Code

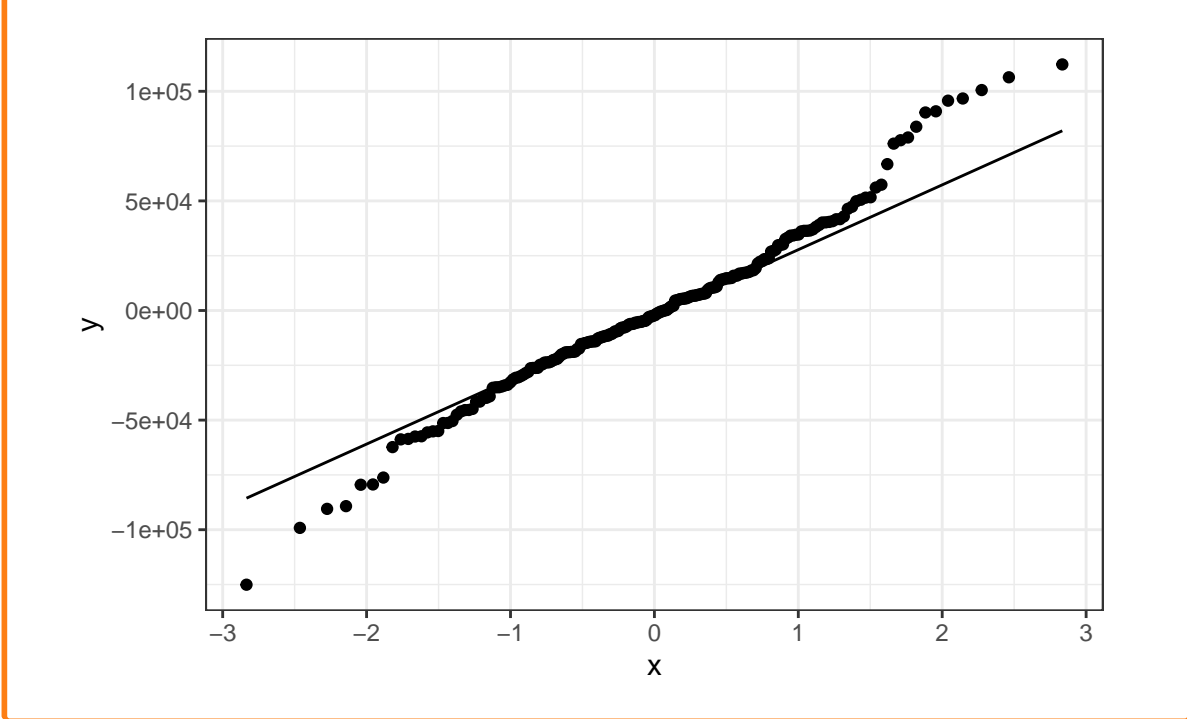
```
MDF <- get_regression_points(mod_inter)
ggplot(data = MDF, aes(x = totalprice_hat, y = residual)) +
  geom_point() +
  theme_bw() +
  labs(title = "Residuals versus Fitted Values") +
  geom_hline(yintercept = 0, lty = "dashed")
```



```
ggplot(data = MDF, aes(x = residual)) +
  geom_histogram(fill = "lightblue", color = "blue") +
  theme_bw()
```



```
ggplot(data = MDF, aes(sample = residual)) +  
  geom_qq() +  
  geom_qq_line() +  
  theme_bw()
```



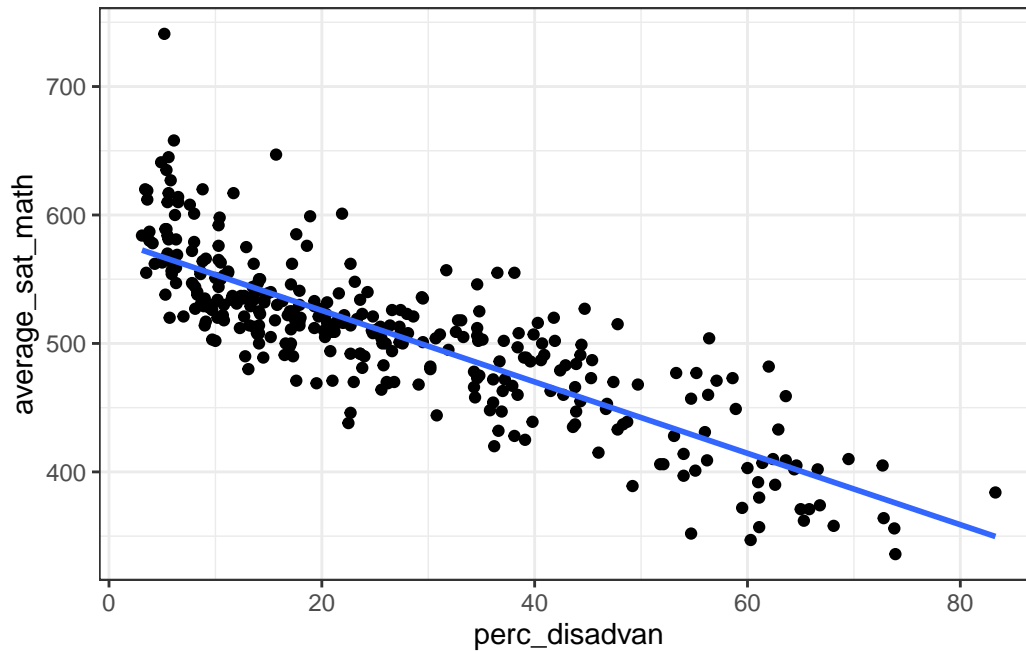
Example

Consider the `MA_schools` data frame from the `moderndive` package which contains 2017 data on Massachusetts public high schools provided by the Massachusetts Department of Education. Consider a model with SAT math scores (`average_sat_math`) modeled as a function of percentage of the high school's student body that are economically disadvantaged (`perc_disadvan`) and the a categorical variable measuring school size (`size`).

Solution (is there a relationship between `average_sat_math` and `perc_disadvan`):

R Code

```
ggplot(data = MA_schools,  
       aes(x = perc_disadvan, y = average_sat_math)) +  
  geom_point() +  
  theme_bw() +  
  geom_smooth(method = "lm", se = FALSE)
```



```
mod_simple <- lm(average_sat_math ~ perc_disadvan,  
                data = MA_schools)  
summary(mod_simple)
```

Call:

```
lm(formula = average_sat_math ~ perc_disadvan, data = MA_schools)
```

Residuals:

| Min | 1Q | Median | 3Q | Max |
|--------|--------|--------|-------|--------|
| -80.74 | -21.26 | -4.12 | 18.54 | 174.17 |

Coefficients:

```

              Estimate Std. Error t value Pr(>|t|)
(Intercept)  581.2811     3.2668   177.9 <2e-16 ***
perc_disadvan -2.7798     0.1011   -27.5 <2e-16 ***
---
Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1

Residual standard error: 33.54 on 330 degrees of freedom
Multiple R-squared:  0.6962,    Adjusted R-squared:  0.6953
F-statistic: 756.2 on 1 and 330 DF,  p-value: < 2.2e-16

```

```
get_regression_table(mod_simple)
```

```

# A tibble: 2 x 7
  term          estimate std_error statistic p_value lower_ci upper_ci
<chr>          <dbl>    <dbl>    <dbl>  <dbl>    <dbl>    <dbl>
1 intercept      581.      3.27      178.      0     575.     588.
2 perc_disadvan  -2.78     0.101    -27.5     0     -2.98    -2.58

```

You complete the rest....

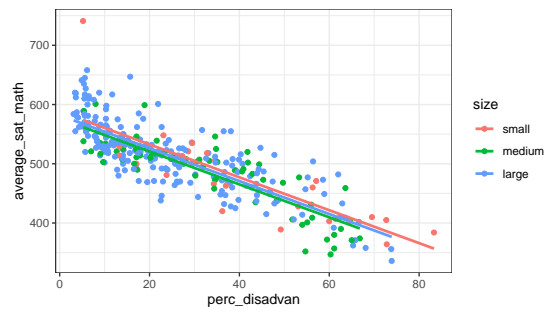
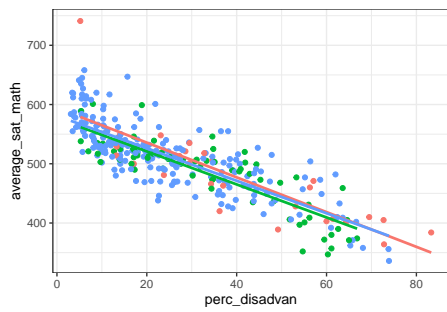
Solution (does adding a dummy variable size change the relationship?):

R Code

```

ggplot(data = MA_schools,
       aes(x = perc_disadvan, y = average_sat_math, color = size)) +
  geom_point() +
  theme_bw() +
  geom_smooth(method = "lm", se = FALSE) -> p1
ggplot(data = MA_schools,
       aes(x = perc_disadvan, y = average_sat_math, color = size)) +
  geom_point() +
  theme_bw() +
  geom_parallel_slopes(se = FALSE) -> p2
library(patchwork)
p1 + p2

```



```
mod_full <- lm(lm(average_sat_math ~ perc_disadvan + size + perc_disadvan:size, data = M
anova(mod_simple, mod_full)
```

Analysis of Variance Table

```
Model 1: average_sat_math ~ perc_disadvan
Model 2: average_sat_math ~ perc_disadvan + size + perc_disadvan:size
  Res.Df    RSS Df Sum of Sq    F Pr(>F)
1     330 371191
2     326 367669  4    3521.5 0.7806 0.5384
```

```
anova(mod_full)
```

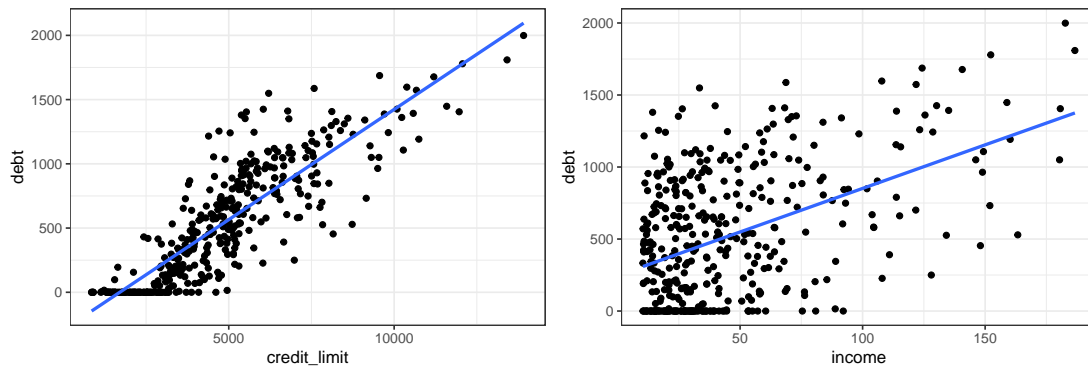
Analysis of Variance Table

```
Response: average_sat_math
      Df Sum Sq Mean Sq F value Pr(>F)
perc_disadvan  1 850615  850615 754.2112 <2e-16 ***
size          2   3133    1566   1.3888 0.2508
perc_disadvan:size  2   389     194   0.1724 0.8417
Residuals    326 367669    1128
---
Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

Simpson's Paradox

R Code

```
library(ISLR)
credit_paradox <- Credit %>%
  select(ID, debt = Balance, credit_limit = Limit,
         credit_rating = Rating, income = Income, age = Age)
ggplot(data = credit_paradox, aes(x = credit_limit, y = debt)) +
  geom_point() +
  geom_smooth(method = "lm", se = FALSE) +
  theme_bw() -> p1
ggplot(data = credit_paradox, aes(x = income, y = debt)) +
  geom_point() +
  geom_smooth(method = "lm", se = FALSE) +
  theme_bw() -> p2
library(patchwork)
p1 + p2
```



```
library(plotly)
p <- plot_ly(data = credit_paradox, z = ~debt, x = ~credit_limit, y = ~income) %>%
  add_markers()
p
```


WEDGE IS TOL 3

```
mod <- lm(debt ~ credit_limit + income, data = credit_paradox)
summary(mod)$coef
```

| | Estimate | Std. Error | t value | Pr(> t) |
|--------------|--------------|--------------|-----------|---------------|
| (Intercept) | -385.1792604 | 19.464801525 | -19.78850 | 3.878764e-61 |
| credit_limit | 0.2643216 | 0.005879729 | 44.95471 | 7.717386e-158 |
| income | -7.6633230 | 0.385072058 | -19.90101 | 1.260933e-61 |

```
x <- seq(min(credit_paradox$credit_limit), max(credit_paradox$credit_limit), length = 70)
y <- seq(min(credit_paradox$income), max(credit_paradox$income), length = 70)
plane <- outer(x, y, function(a, b){coef(mod)[1] + coef(mod)[2]*a + coef(mod)[3]*b})
# draw the plane
p %>%
  add_surface(x = ~x, y = ~y, z = ~plane)
```

WEDGE IS THICK

```

qs <- quantile(credit_paradox$credit_limit, probs = seq(0, 1, .25))
# credit_paradox$credit_cats <- cut(credit_paradox$credit_limit, breaks = qs, include.lo
##### Or above
credit_paradox <- credit_paradox %>%
  mutate(credit_cats = cut(credit_limit, breaks = qs, include.lowest = TRUE))
head(credit_paradox)

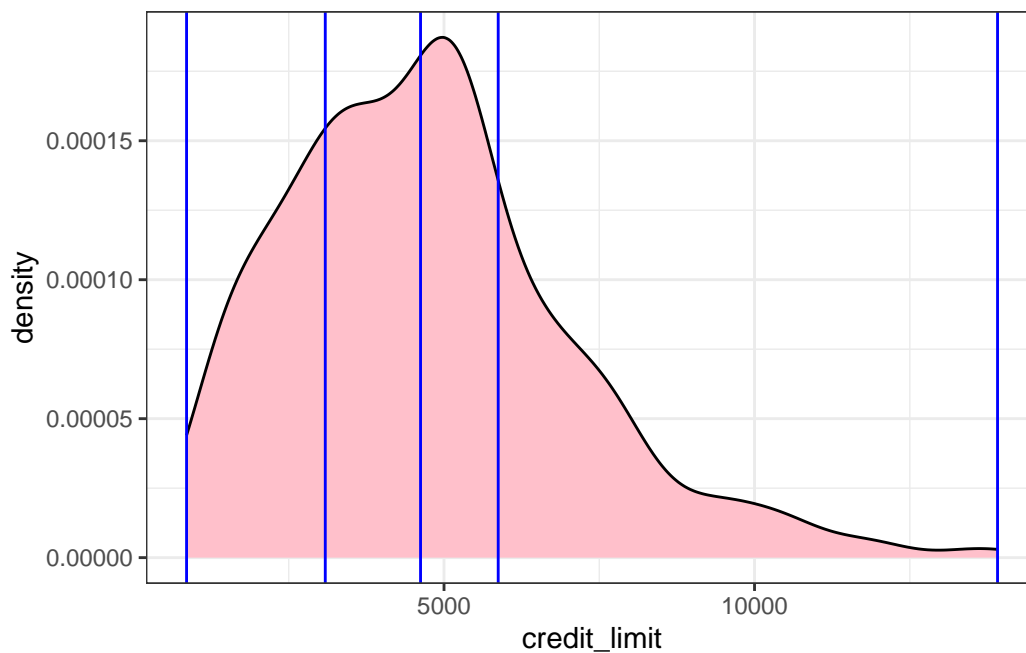
```

| | ID | debt | credit_limit | credit_rating | income | age | credit_cats |
|---|----|------|--------------|---------------|---------|-----|---------------------|
| 1 | 1 | 333 | 3606 | 283 | 14.891 | 34 | (3.09e+03,4.62e+03] |
| 2 | 2 | 903 | 6645 | 483 | 106.025 | 82 | (5.87e+03,1.39e+04] |
| 3 | 3 | 580 | 7075 | 514 | 104.593 | 71 | (5.87e+03,1.39e+04] |
| 4 | 4 | 964 | 9504 | 681 | 148.924 | 36 | (5.87e+03,1.39e+04] |
| 5 | 5 | 331 | 4897 | 357 | 55.882 | 68 | (4.62e+03,5.87e+03] |
| 6 | 6 | 1151 | 8047 | 569 | 80.180 | 77 | (5.87e+03,1.39e+04] |

```

ggplot(data = credit_paradox, aes(x = credit_limit)) +
  geom_density(fill = "pink", color = "black") +
  geom_vline(xintercept = qs, color = "blue") +
  theme_bw()

```



```

credit_paradox %>%
  group_by(credit_cats) %>%
  summarize(n())

# A tibble: 4 x 2
  credit_cats      `n()`
  <fct>           <int>
1 [855,3.09e+03]    100
2 (3.09e+03,4.62e+03] 100
3 (4.62e+03,5.87e+03] 100
4 (5.87e+03,1.39e+04] 100

p1 <- ggplot(data = credit_paradox, aes(x = income, y = debt)) +
  geom_point() +
  geom_smooth(method = "lm", se = FALSE) +
  theme_bw() +
  labs(y = "Credit card debt (in $)",
       x = "Income (in $1000)")
p2 <- ggplot(data = credit_paradox, aes(x = income, y = debt, color = credit_cats)) +
  geom_point() +
  geom_smooth(method = "lm", se = FALSE) +
  theme_bw() +
  labs(y = "Credit card debt (in $)",
       x = "Income (in $1000)",
       color = "Credit limit bracket")
p1 + p2

```

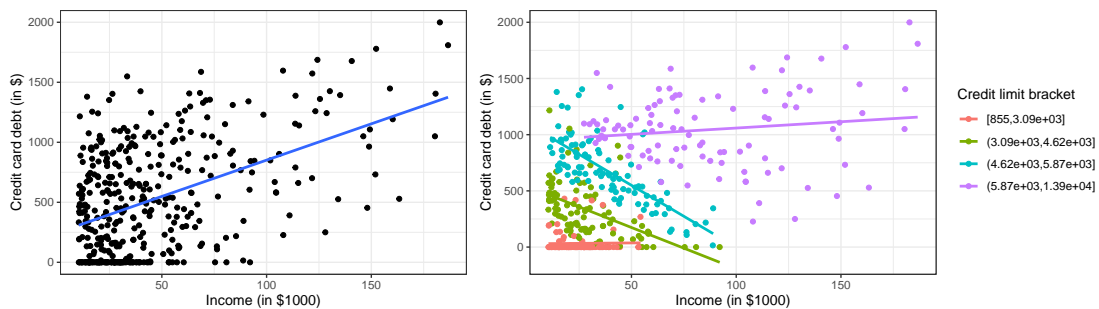


Figure 4: Relationship between credit card debt and income by credit limit bracket